

For Realtor® Jeff Spoelstra,
The Heart of The Matter is
What Matters To You.



To Jeff Spoelstra, real estate isn't as much about houses as it is about people. At the heart of the matter are your dreams, and Jeff understands that your move is very important to you. Jeff strives to genuinely understand your needs and expectations before he puts together an action plan to help you achieve your goals. And with his keen business insights gained from years in the corporate world, Jeff works hard to help you make the most of your move. If you're thinking of buying or selling a home in the San Jose area, let Jeff Spoelstra help you. Jeff always has *Your Best Interests at Heart*. Call him for all your real estate needs.

Jeff
SPOELSTRA
Your Best Interests at Heart

The Right Information for the Right Decisions.

Are you buying or selling property in the San Jose area? Jeff's valuable and informative reports can help you make the right decisions.

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If you're in the market for a home, call Jeff to ask for your complimentary copy of this special report. You'll get a jump on the best values with this list. Call or e-mail Jeff today!

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At the
heart
of The Matter

"At the heart of my work are the dreams and goals of my clients. When I connect with a client and truly understand his or her needs and desires, that's when I know I can be most effective for them."

Jeff SPOELSTRA
Your Best Interests at Heart



If You Want To Make A Difference, You've Got To Have Heart. Jeff Spoelstra Understands.



Family is very important to Jeff, and he treasures time spent with wife Laura, daughter Natalie and son Peter.

It was a defining moment in Jeff Spoelstra's life. For several years he had worked with this young man, helping him meet the challenges of an especially difficult adolescence. Jeff worked hard through his church youth program to give him the special guidance and support he so urgently needed, and he worried about him as much as he would his own children. But on this day, he watched from the audience

as the young man walked across the stage to accept his high school diploma—and along with the boy's family and friends, Jeff gave him a rousing cheer. It was a moment that deeply touched his heart.

From The Heart

As someone who has made it his mission to volunteer for a number of youth causes, Jeff has experienced many such moments. Fellow volunteers, friends and family alike will tell you that more than anything else, it's Jeff's work with young people that truly inspires him. But they'll also tell you that in everything Jeff does, this thoughtful and compassionate local businessman always shows an exceptional interest in, and concern for, the needs of others. They'll tell you that Jeff is more than just a people person, he's a man with a lot of heart.

Compassion and Respect

Born in Des Moines, Iowa, Jeff is a husband and father of two for whom personal connections are very important. One of Jeff's closest relationships was with his grandfather, who taught him to treat everyone with compassion, dignity and respect. "He was a farmer, a hard worker and rock-solid man of integrity with very strong principles," Jeff says. Jeff himself is a former software engineer who spent 20 years at Hewlett



Jeff has devoted many hours as a volunteer for a number of youth causes, and has founded an on-line teen mentorship program.

Packard, and he attributes his achievements as a project manager to the fact that, like his grandfather, he worked hard and stayed true to the values he learned while growing up.

Personal and Professional Connections

Jeff brings just as much heart to his career as a real estate professional in the San Jose area. As skilled as he is in the complex processes surrounding the sale or purchase of a home, what sets Jeff apart is his deep personal concern for the dreams and desires of his clients. Jeff understands that he is helping his clients with what is often their most important investment in life, and he makes a point of keeping them constantly informed and updated throughout the process.

Your Best Interests At Heart

Jeff believes it's very important for him as a professional to really get to know his clients so he can truly understand what they want and need. Jeff's clients appreciate his very personalized approach as much as they appreciate the strong organizational skills, exceptional follow-up and business savvy he brings from his years of experience in the corporate world. Buyers value his determination and diligence in finding them the right home to suit their lifestyle, and sellers value the keen eye he has for recognizing and highlighting their home's potential.

Whether you're looking for your very first home, moving up to a new home or want to sell your home quickly and for a good return, Jeff Spoelstra is the real estate professional for you. Jeff has the skills you need to achieve your goals, but even more important he has the heart to help you succeed in making the most of your investment. That's because Jeff Spoelstra always has *Your Best Interests At Heart*. Give Jeff a call today—you'll be glad you did.



Jeff's clients appreciate his skilled professionalism and warm and caring approach to their needs